



# Kicking It Up A Notch

2015 IURPA / META Conference

May 5 – 8 2015

Oakbrook Illinois

Itzick Michaeli

Revenue Protection Manager

Israel Electric Corporation



# 92 YEARS OF ELECTRICITY



# Israel Electric Corporation



customer base:

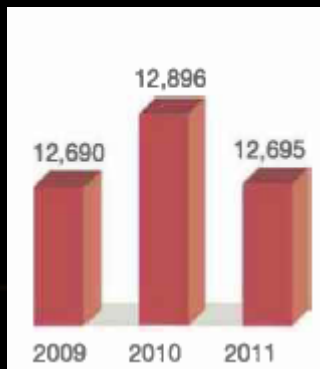
7.2 million population

2.5 million customers

Total electricity sales

in 2013: 7.8 billion USD

Number of employees



**ISRAEL and...**

**The United States**



*Maps drawn to same scale.  
Israel shown in blue.*

# IEC Smart Metering Project status :

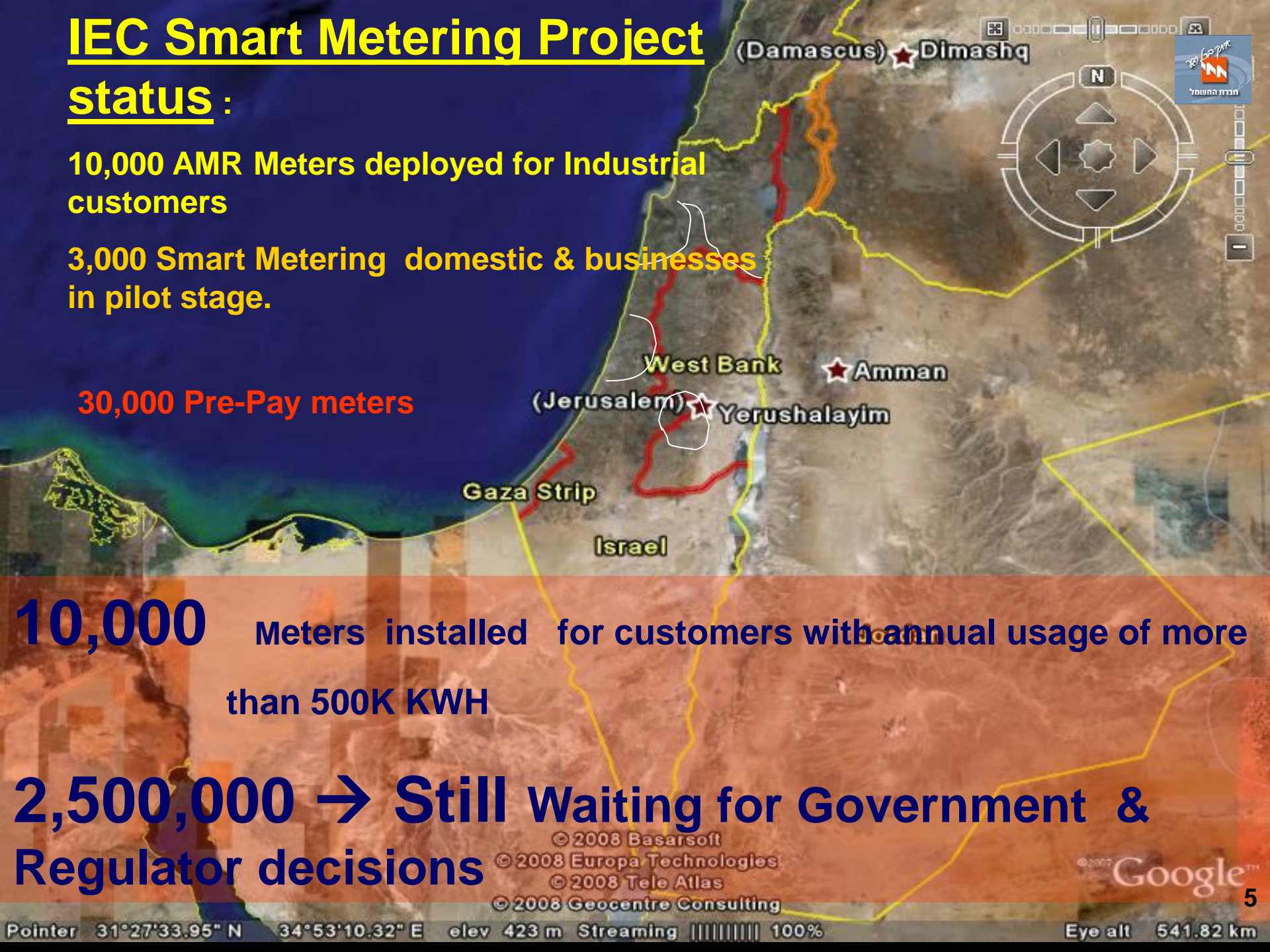
10,000 AMR Meters deployed for Industrial customers

3,000 Smart Metering domestic & businesses in pilot stage.

30,000 Pre-Pay meters

**10,000** Meters installed for customers with annual usage of more than 500K KWH

**2,500,000 → Still Waiting for Government & Regulator decisions**



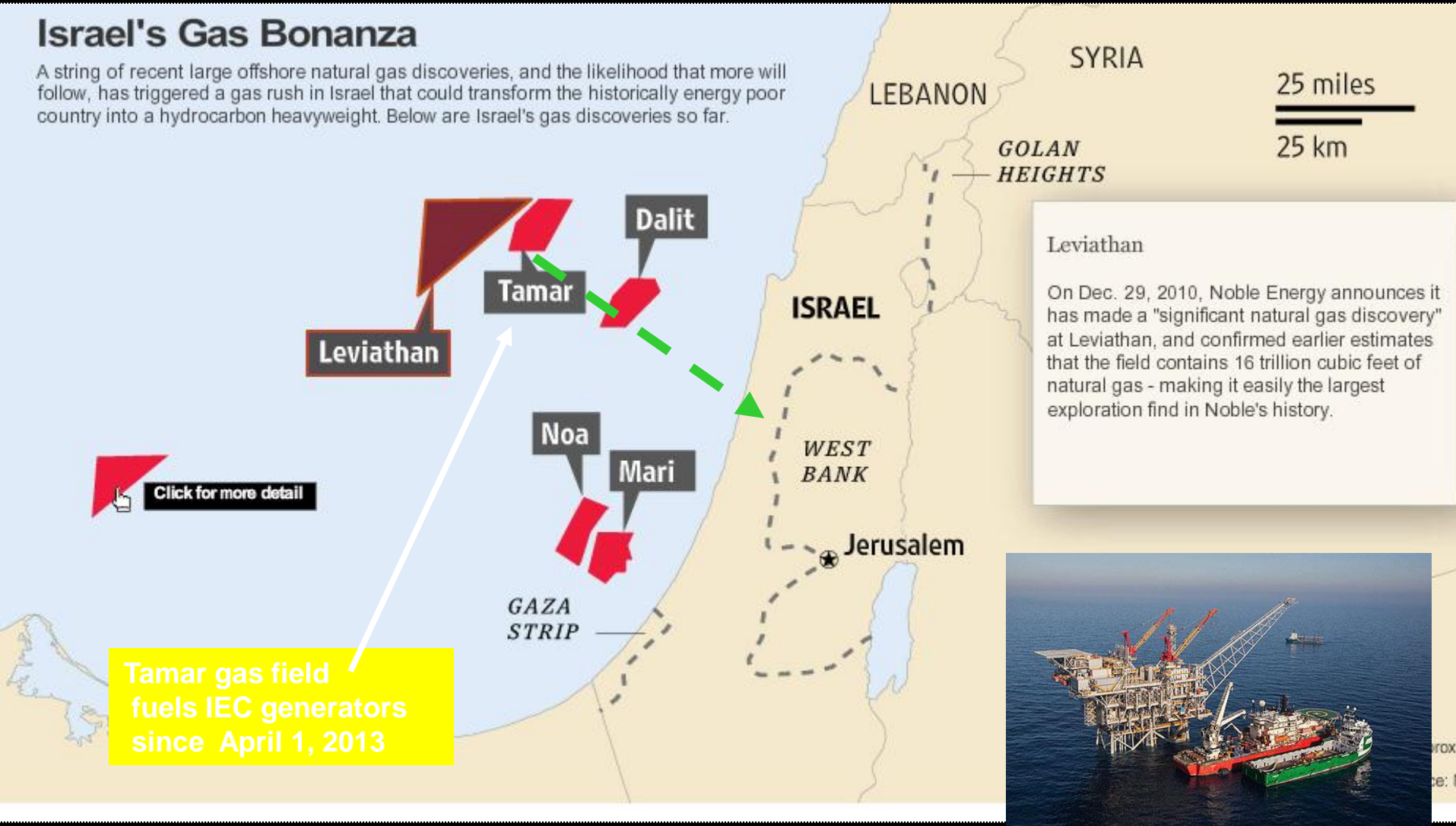
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© 2008 Geocentre Consulting

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# The New Israeli Gas Emirate

## Israel's Gas Bonanza

A string of recent large offshore natural gas discoveries, and the likelihood that more will follow, has triggered a gas rush in Israel that could transform the historically energy poor country into a hydrocarbon heavyweight. Below are Israel's gas discoveries so far.





# Risk Management



Infrastructure Theft

Revenue Protection



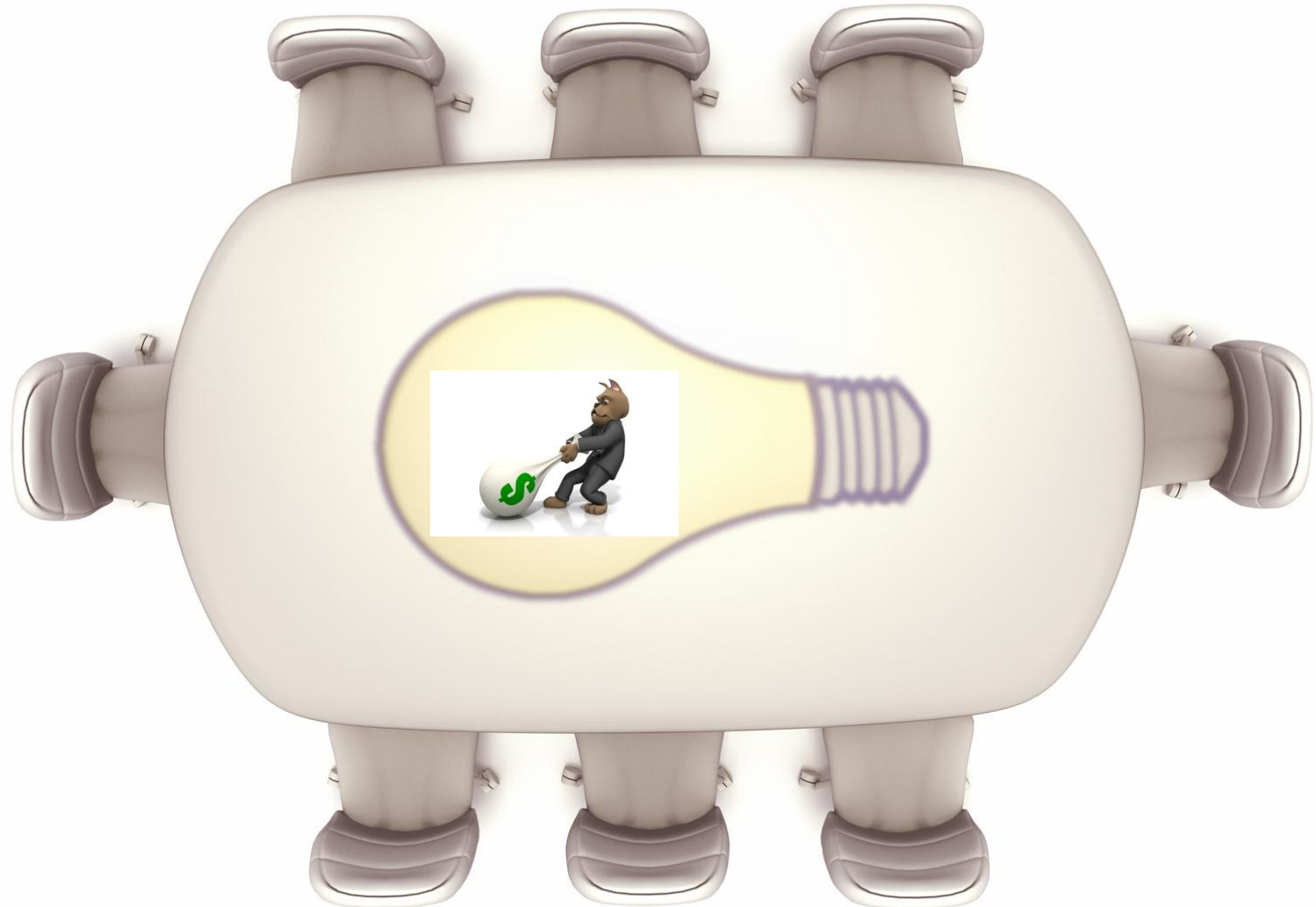
Environment Hazards

Ethics  
Commission

# REVENUE PROTECTION AUDIT



# DELIVERANCE



# A VISIT TO THE BATTLE FIELDS



Israel Electric Board, Audit committee visit



Public Utility Authority - Electricity visit



Israel Electric Internal Auditor visit

# ISRAEL ELECTRIC CEO RINGS THE RP ALARM BELLS

## Glickman Eli



**Current Position:** President & CEO, Israel Electric Corporation Ltd.

**Born:** 1961.

**Education:** International Executive Business Administration, Georgetown University, Washington DC; M.Sc., Financial Management, US Naval Postgraduate School, Monterey, California.

**Previous Positions:** Partner Communications Company Ltd. – Deputy CEO, SVP Customer Division, Head of Customer Service Division (05-10); CEO, Exel MPL (03-05); Director, Haaztmauth Bank of the First International Bank of Israel (04-06).

**Commendations:** US Legion of Merits; IDF Commendations.

**Military Career:** Colonel, Naval Attache' in the USA (99-02); Commander, Israel Navy Special Operations (97-99); diverse military roles in the IDF Navy and in Navy Special Operations (81-99).



# DECISIONS & INSTRUCTIONS

- **RP Organizational change**
- **Upgrading cooperation with the Police Force**
- **Speeding Data Mining System development**

# KICKING IT UP A NOTCH



# 2015 –

# Electricity Theft Prevention Year





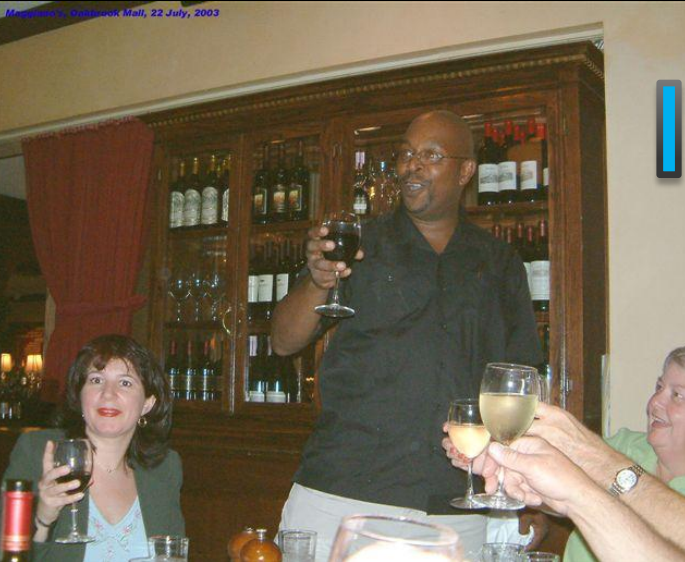
**MISSION**

**ACCOMPLISHED**



# TIME TO SAY GOODBYE

Magliano's, Oakbrook Mall, 22 July, 2003



## IURPA-META 2003



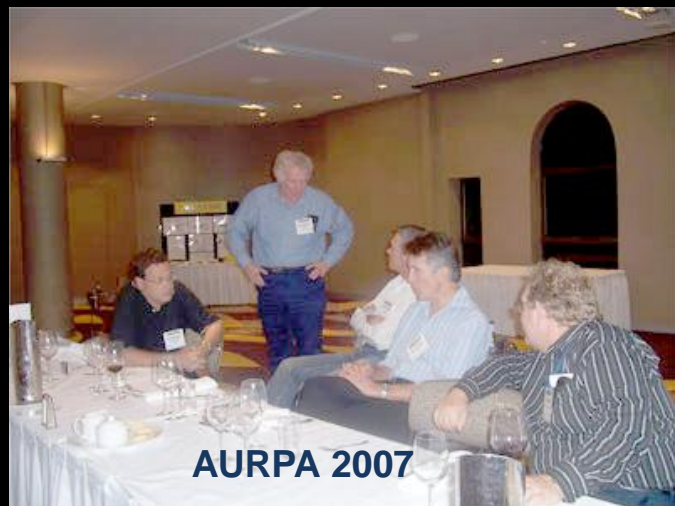
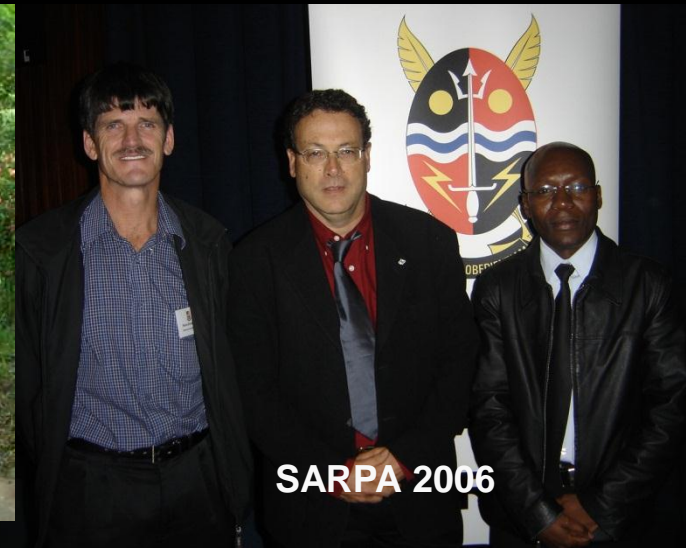
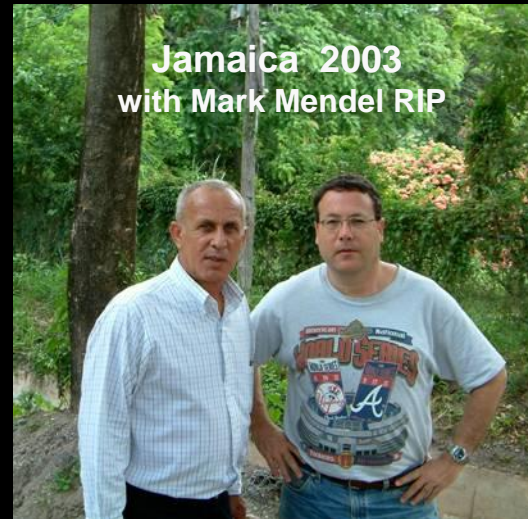
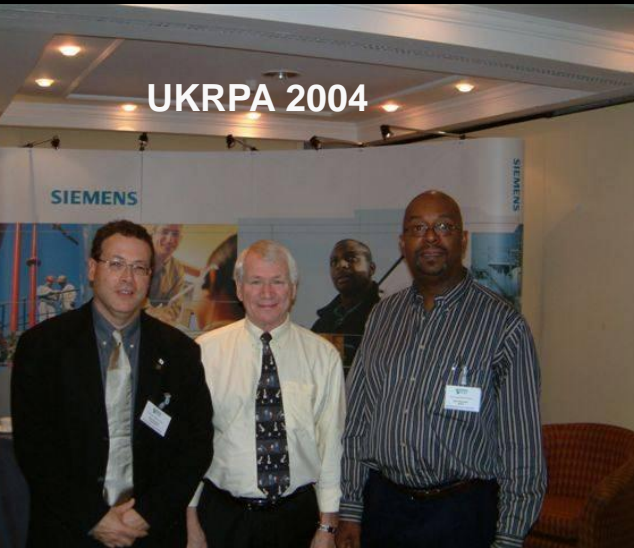
Magliano's, Oakbrook Mall, 22 July 2003



Hilton Suits, Oakbrook Mall, 24 July 2003



# TRAVELLING THE GLOBE



# TRAVELLING THE GLOBE



NV visit 2012



2011



Georgia Power visit 2011



IURPA 2012



IURPA 2011

# I DID IT MY WAY



Orlando 2014



# Thank You

