METAL THEFT TRENDS 2015

Law Enforcement and the Private Sectors Approach to Combating the Problem

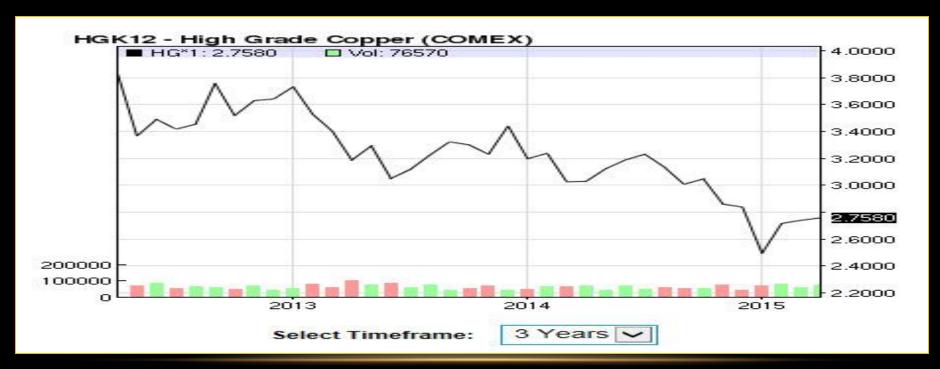
Joel Squadrito-Corporate Security Director for Steel Dynamics Inc.





WHAT DRIVES METAL THEFTS

 The Commodity Market- Pricing. When Prices are up Thefts are Up.



WHAT DRIVES METAL THEFTS

- Opportunity- "We make it too easy to steal."
- Lack of Enforcement of Scrap Laws.
- Lack of substantial punishment to those stealing the materials and those buying the stolen materials.
- Lack of Manpower and Law Enforcement resources to combat the problem.
- Lack of standardized Laws from State to State or Jurisdiction to Jurisdiction.

FERROUS VS. NON-FERROUS PRICING

Ferrous

These Items are magnetic.

- Steel
- Iron
- Autos

The commodity is commonly paid by the ton.

Non-Ferrous

These Items are non-magnetic

- Copper
- Aluminum
- Brass
- Stainless Steel
- Catalytic Converters

The commodity is commonly paid by the pound.

THE PROBLEM WHEN SCRAP LAWS ARE NOT ENFORCED



COMPLIANCE LAWS ARE YOU FIRST LINE OF DEFENSE

Who Must Comply

- Scrap Yards-Scrap Buyers
- Core Buyers
- Auto Parts Salvage Yards
- Sellers of Scrap

Verify your Jurisdictions State and Local Laws

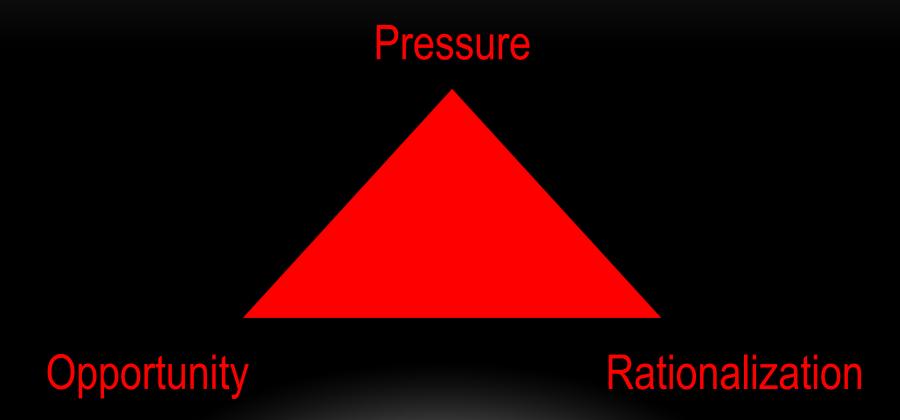
www.scraplaws.com

SCRAP METAL THIEVES ARE INVOLVED IN OTHER CRIMES

- Narcotics
- Auto theft
- Burglaries
- Robberies
- Embezzlement / Theft from an employer
- Arson
- Insurance fraud
- Driving offences
- Tax evasion
- Organized crime



THE FRAUD TRIANGLE



PRESSURE

The underlining cause for most people to steal.

- ➤ They find themselves in what they believe to be a desperate financial situation which creates a desperate act.
- Substance Abuse.
- Vices.
- Living above their means.
- Greed.

RATIONALIZATION

The Employee Believes:

- ➤ They are "owed" by the company.
- ➤ They are disgruntled with the Company/Management.
- > They are just "borrowing" it and will replace it.
- > They believe that the Company can absorb it.
- ➤ They see others doing it.

OPPORTUNITY

Our #1 Asset Protection *Internal* Problem.

The Only side of the triangle that we can control.

"We make it too easy to steal"

Reduce the opportunity and reduce your loss.

OPPORTUNITY

Some of our operations are surrounded by high risk potentials.

- Materials can be easily stolen and resold.
- Lack of Security infrastructure and mindset.
- The location where the job site may be high crime rate area.
- The ability to create fraudulent materials lists or billing.
- Collusion with other employees or non-employees.
- Vendor involved billing and purchasing fraud.
- Inventory adjustments and inaccuracies that are not questioned.
- Anytime that cash is accessible.

LOSS OF ASSETS

Why does this happen? How do we reduce this?

- Failure to secure the materials-poor security infrastructure.
- Failure to Supervise, Manage, Observe and Communicate.
- Lack of "Separation of Duties."
- Inadequate hiring practices.
- Lack of training, educating and communicating- both internally and externally.

INTERNAL AND EXTERNAL THEFTS



- Total Number of Arrests 11.
- Thefts took place over three years.
- ➤ 178,000 pounds of copper stolen.
- Loss to our Company-\$750,000.00





INTERNAL AND EXTERNAL THEFTS





Supervisor, with 19 years of Service

Over 4,100 lbs. of Copper Valued at \$12,000.00

INTERNAL THEFTS-WHAT WENT WRONG AND WHY?

Lack of Controls

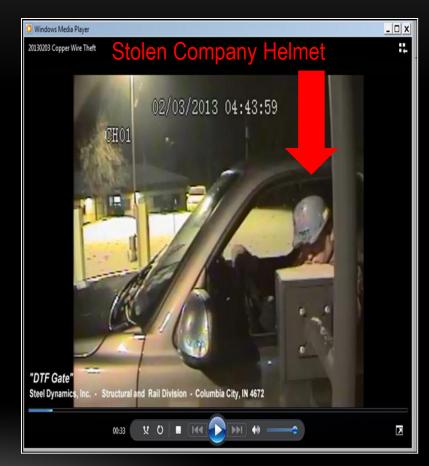
- > Insufficient inventory controls.
- > Lack of properly working security cameras.
- Lack of properly working alarm systems.
- > Failure to secure the property at closing.
- Employee's involved that had full access to the property.
- Scrap companies that purchased the materials with out questioning the source.

EXTERNAL METAL THEFTS



"DON'T JUDGE A BOOK BY ITS COVER"





EXTERNAL THEFTS





UTILITY MATERIAL THEFTS





EXTERNAL THEFTS





Thefts from outside electrical company storage areas/ substations. 21

COPPER BUSS BAR AND GROUNDING WIRE





SUBSTATION THEFTS





CABLE AND WIRE THEFTS







CABLE AND WIRE THEFTS









GAS COMPANY THEFTS





GAS COMPANY MATERIALS





VARIOUS UTILITY MATERIALS







COMMERCIAL/INDUSTRIAL TRUCK CATALYTIC CONVERTERS





COMMERCIAL/INDUSTRIAL TRUCK BATTERIES





CELL TOWER – SUB STATION BATTERIES





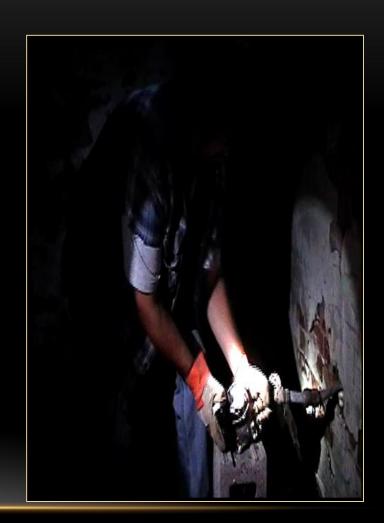




BRASS WATER METERS







COMMUNICATION MATERIALS







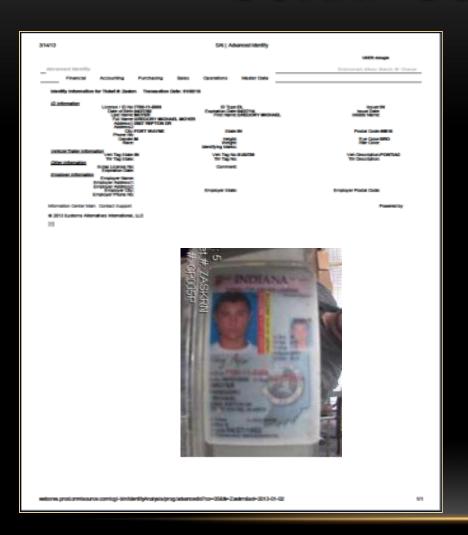


TOOLS AND TOOL PARTS





SCRAP SCALE DATA

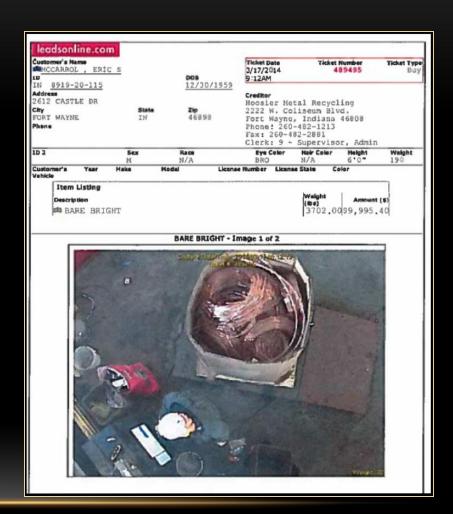






ANALYZING DATA

- Compare your loss to the sales records
- Determine if the seller is a Contractor
- Compare the UCR's to the address of the seller and Scrap Dealer
- Obtain Vehicle Information and run the license plate to link names with suspects
- Determine if only certain Scrap dealers are buying the materials
- Review photos for additional potential suspects
- Most metal thieves have distinctive patterns
- Dates and Times of sales are very important-"They steal it on Sunday and sell it on Monday"



TARGETING THE THIEF

- Directive Patrol to locate possible target suspects
- Active surveillance of your locations and assets.
- Active surveillance of scrap dealers.
- GPS on your assets.
- Scrap data base searches.
- Utilize tips, informants and whistleblower programs.
- Network with your Narcs, Patrol Units and Code Enforcement.
- Mark your materials. (Class discussion)
- Interviewing the suspects are key.



INTERVIEWING THE SUSPECT

Try to determine:

- Who is involved.
- How long they have been stealing.
- Who ae they selling the materials to.
- Do they have a certain person at the scrap yard that they deal with.
- Who else are they working with.
- How did they steal the materials.
- Other crimes that they may be aware of being committed with in the company.
- Are others involved.
- How would they secure the assets.

TARGETING THE CORRUPT SCRAP DEALER

Things to look for and consider:

- Compliance violations are your first indicator of a potential problem.
- Lack of cooperation with Law Enforcement or the Victim.
- Knowingly and intentionally purchasing stolen or prohibited materials.
- Conduct surveillance of the Scrap Dealer- After hours and weekends.
- Lack of records upon request or subpoena.
- Directive patrol in the area of the scrap dealer.
- Scales may not be accurate. "Short weighing" or not paying the true market value.
- Undercover operations and sales are similar to a "controlled drug delivery."

ISRI SCRAP THEFT ALERTS







General Information

Reference Number: MI2015042972366

Title: Copper Date of Occurrence: 4/29/2015

Location: Detroit, MICHIGAN

Value: 200.00



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Photos:



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Materials Information

Materials: Metal - Copper and Brass

Details: New copper wire, #6. Taken with coating still

attached but may be sold bare.

Color: Copper

VIN:

Name Brand/Serial#:

Weight:

Copper Wire, Pipe or

Similar?:

Yes

Length: 300Diameter: 0

Insulation Color: Black

Law Enforcement Information

Agency Name: Detroit Police

Officer Name: N/A

Phone Number: (313) 898-5833

Email Address: N/A Case Number: N/A

How You can Help

- Should you encounter (or if you have encountered) someone trying to sell this material, contact your local police immediately. Additionally, please contact the police department identified as handling the theft investigation.
- Please share this theft alert with your local law enforcement and with other scrap yards in your area.
- If you are involved in the recovery of this material and/or the arrest of a suspect, please respond by e-mail to theftalerthelp@isri.org.
- It is always helpful to law enforcement to have as much information as possible, including details about those attempting to sell the material and about the vehicle they are driving.

ISRI portal system (Please do not reply to this automated message)

COMMENTS AND QUESTIONS

- Education
- Communication
- Cooperation

CONTACT INFORMATION

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