Revenue Protection Case Management

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Outline

- Timeline
- Details
- Screens and Features
- Reports
- Benefits
- Lessons Learned
- Future Enhancements



If you build it....



It will take more time than you expect.
It will cost more than you expect.
It will create more work than you expect.



And it will be worth every minute and every cent!!



The Journey

- 1996 Revenue Protection pilot initiated with a database built in Visual Basic 6 (VB6) with data stored in a Sybase database table
- 2005 Planning started for a new database
- 2009 Internal Audit recommended acquisition of a more robust database
- 2011 Rev Pro is given \$59,400 and 788 IT hours to create a new database
 - Original database built in 1996 no longer supported by IT
 - Directed to find or create a database that mirrored the functionality of the existing database (Capricorn Systems/Ethics Point/BPM)
- 2012 Project placed on hiatus due to a scheduled upgrade in BPM
- 2013 Project started again
- 2014 New Revenue Protection Database complete



The Details

- Built "in house"
 - Utilizes "Business Process Management"
 - IBM product already part of We Energies system
 - Utilized by Meter to Bill and Low Income Program
- Cost \$188,009
- Hours 2588
- Utilized by
 - Investigators
 - Office Staff
 - Supervisors

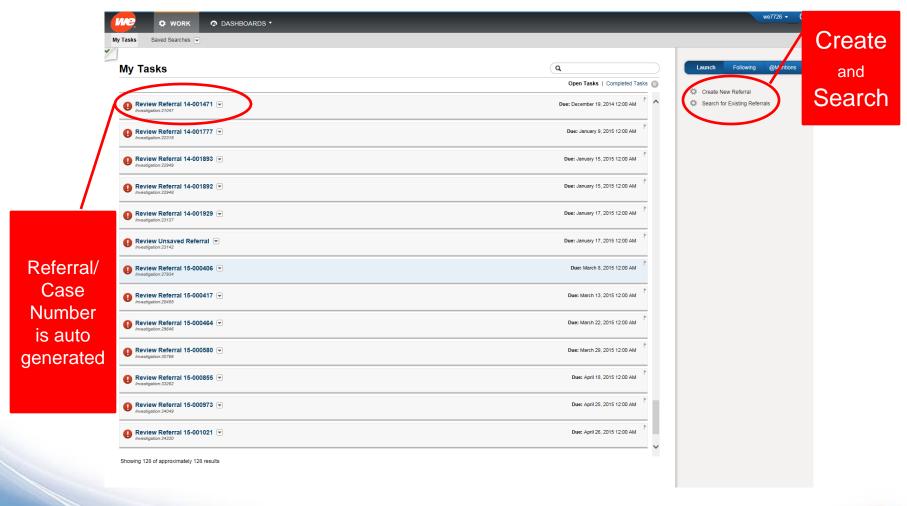


The Result

- Tool for documenting and tracking all work that comes to Revenue Protection
 - Searchable database that identifies where the work came from, the investigator assigned, the type of case, and the case progress/status
- Provides means for uniform documentation of case classification, case details, and case outcome
- Source of financial metrics
- Source of individual performance metrics
- Not a work management system

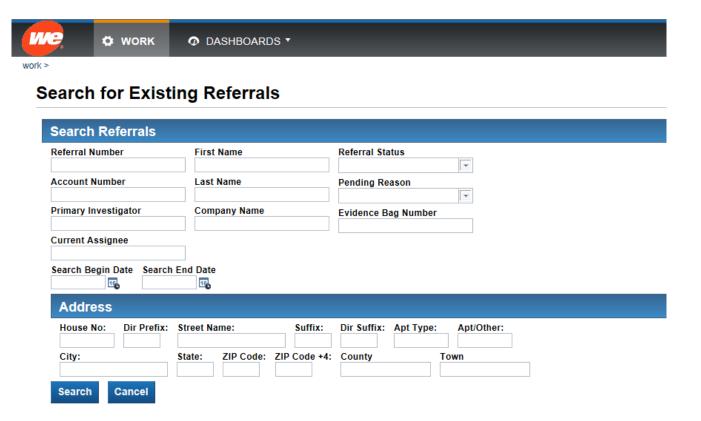


Employee's Task List



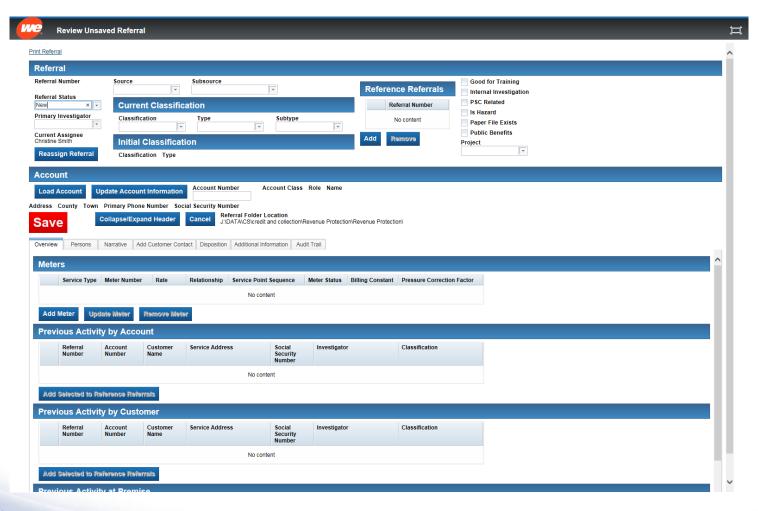


Search Screen



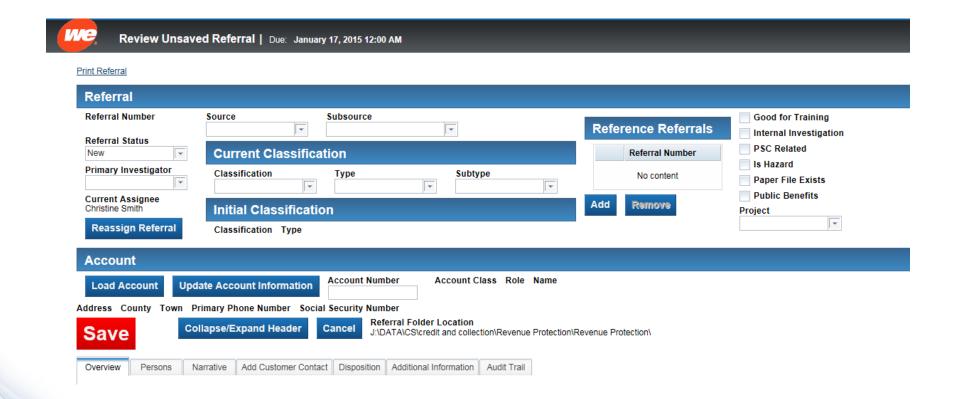


Header and Overview





Header

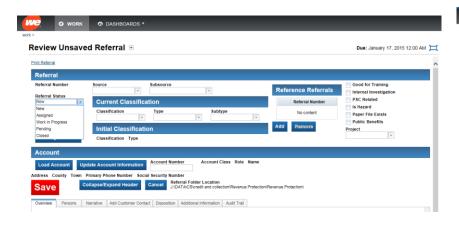


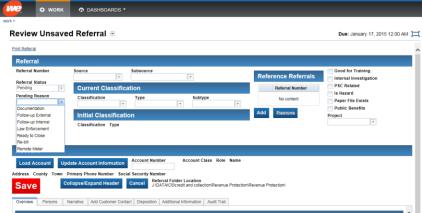


Referral Status

Status

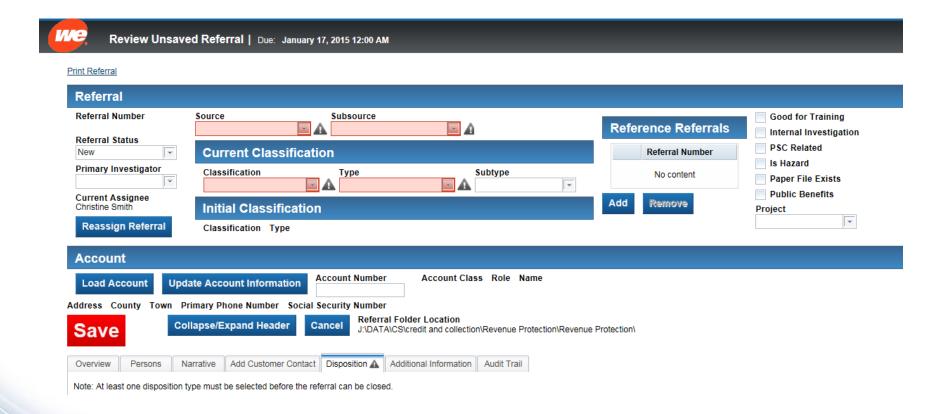
Pending Reason





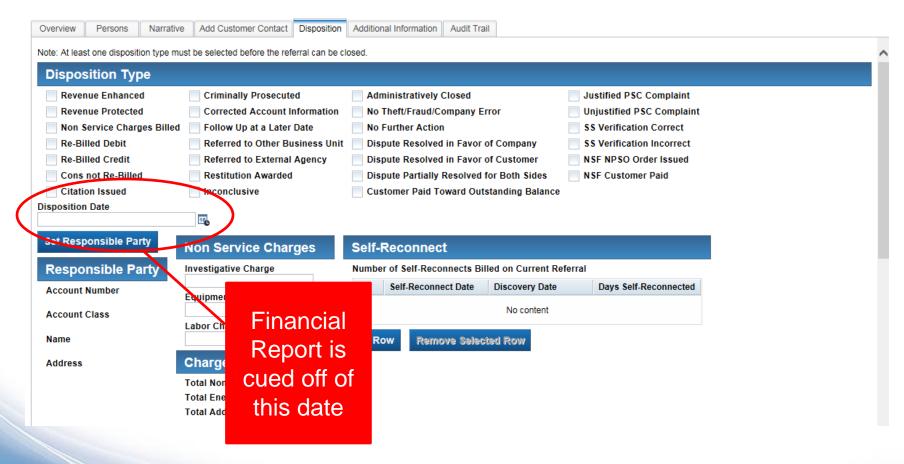


Required fields



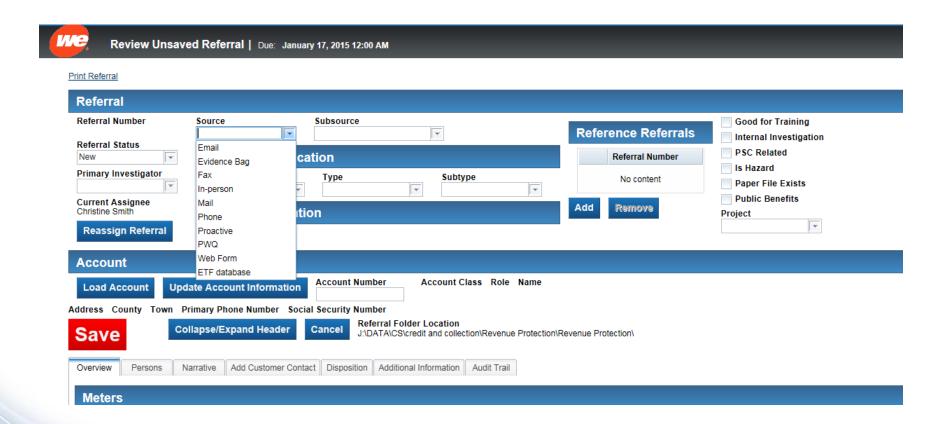


Required Fields



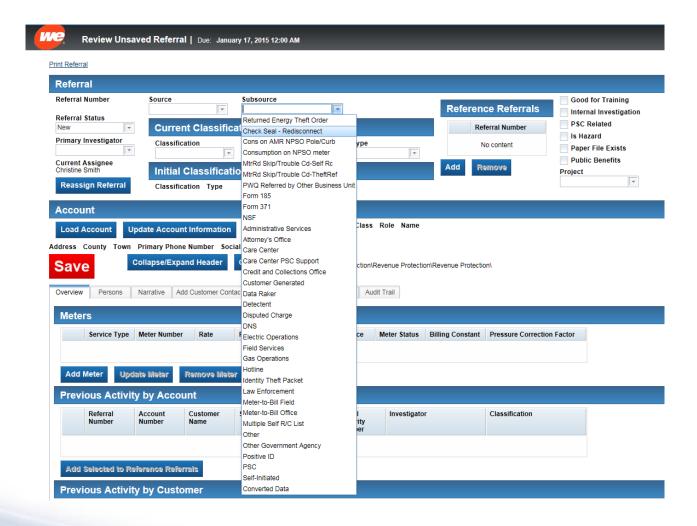


Sources





Sub Sources



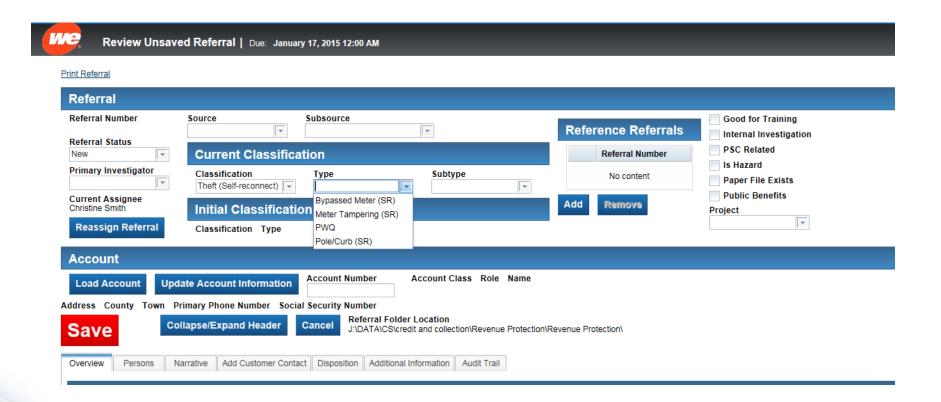


Classifications

Review Unsaved Referral	Due: January 17, 2015 12:0	0 AM						
Print Referral								
Referral								
Referral Number Source	Subsource	▼		Referen	oo Doforrolo	Good for Training Internal Investigation PSC Related		
Referral Status New Curren	nt Classification			Ref	ierrai Number			
Primary Investigator Classifica	ation Type	Subtype	<u></u>	N	No content	ls Hazard Paper File Exists		
Christine Smith	Error Rev Enh Error Rev Pro		į.	Add Re	amova a	Public Benefits eject		
Reassign Referral Customer Disputed	Equipment Charges					v		
Account Duplicate Identity The								
Load Account Update Inactive C	consumption Account Num		Role Name					
Save County Town Prime Manager Collap Negligent Other	nn\							
Overview Persons Narra Proactive	Investigation act Disposition	ct Disposition Additional Information Audit Trail						
Meters Social Sec	or Service curity Check							
Service Type Meter Team Lea	Deletionship	Service Point Sequence	Meter Status	Billing Constant	Pressure Correction Factor	or		
	t Self Reconnect) If-reconnect)	No content						
Add Meter Update Meter	Remove Meter							

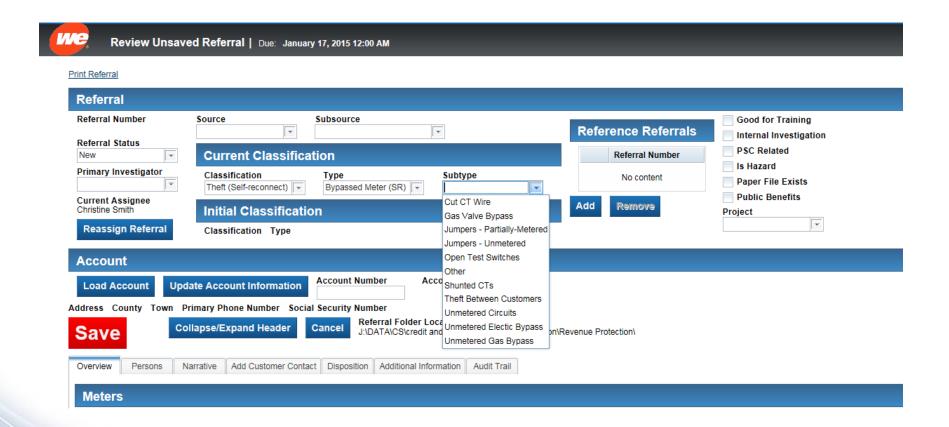


Classification Types



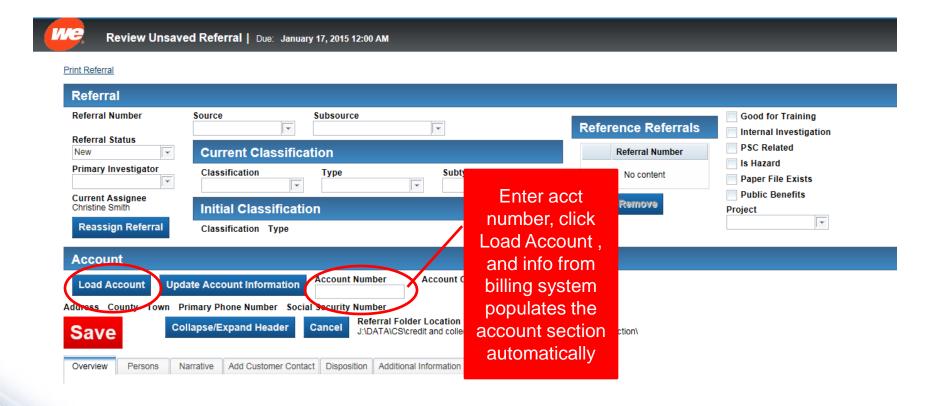


Classification Sub-Types



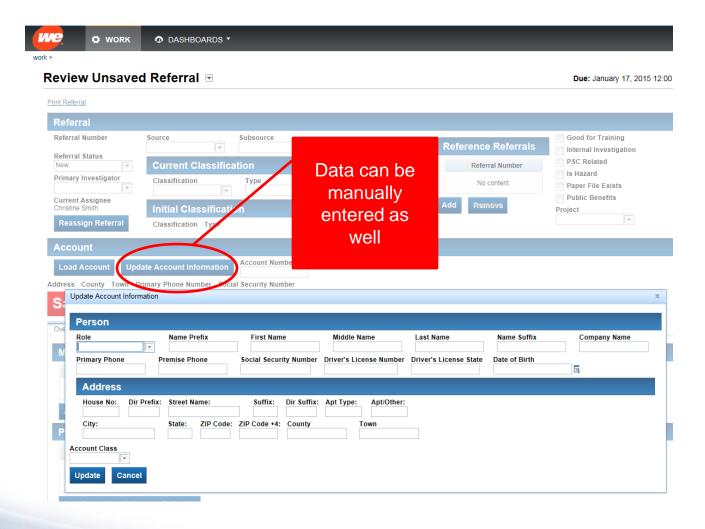


Automatically download account information from billing system



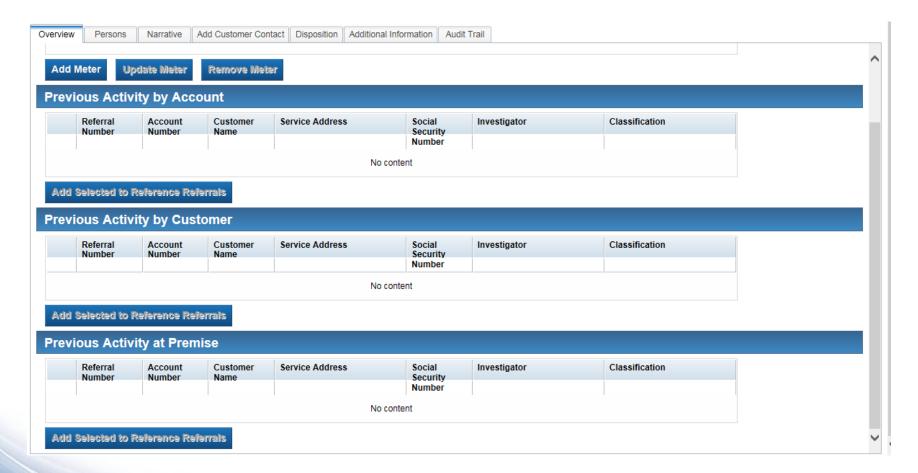


Manually add account information



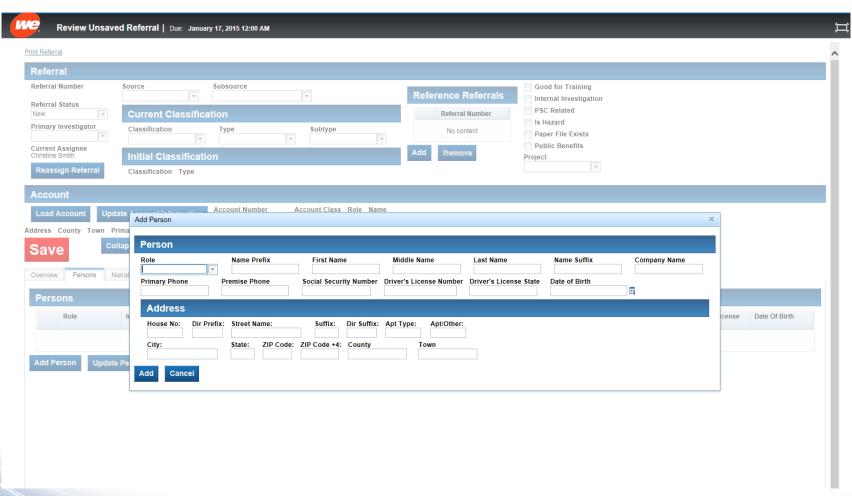


Previous Activity links existing referrals together



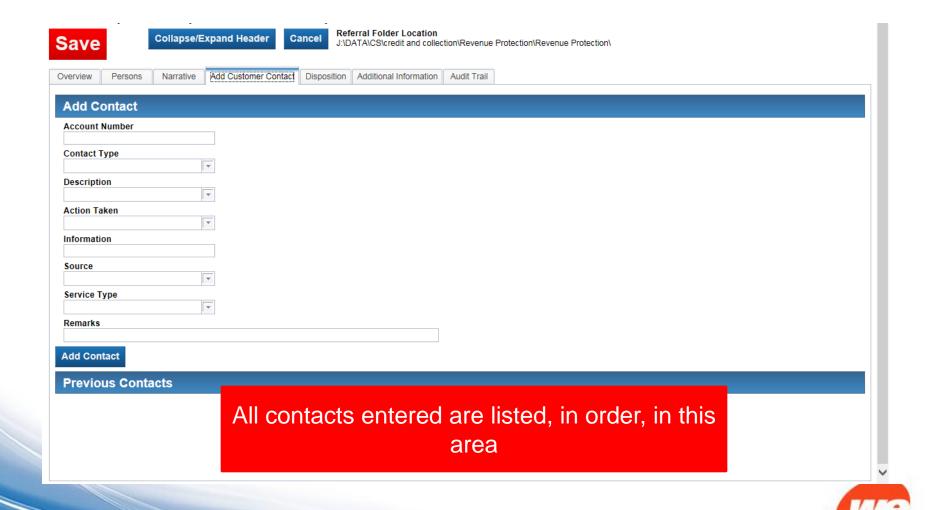


Document associated individuals and their role

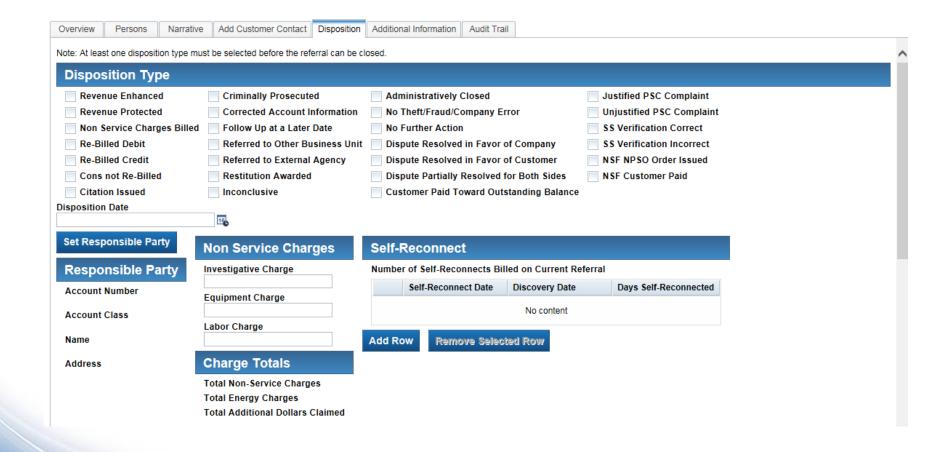




Adding a customer contact to the billing system via the Rev Pro Database



Identifying the referral outcome



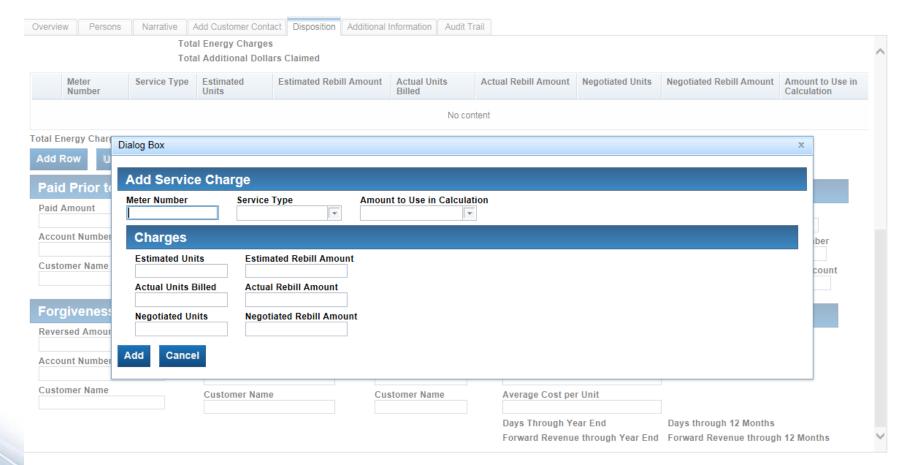


Identifying Revenue Enhanced/ Revenue Protected/Forward Revenue

Overview	Persons	Narrative	Add Customer Conta	ct Disposition	Additional Info	rmation Aud	dit Trail						
	Total Energy Charges											_	
Total Additional Dollars Claimed													
Me Nui	ter mber	Service Type	Type Estimated Units Estimated Rebill Am			nount Actual Units Billed		ctual Rebill Amount	Negotiated Units	Negotiated Rebill Amo	Amount to Use in Calculation		
No content													
Total Energ	y Charges												
Add Row	Upda	te Selected I	Row Remove	Selected Row									
Paid Prior to Discovery Charges Remaining in Customer's Name Fraud Rebill Transferred													
Paid Amo	Paid Amount Charge Amount						Back Bill Amount						
Account I	Number		Account Numb	Account Number				Account Number	Original Account Number New Account Number				
Customer	Name		Customer Nam	Customer Name				Customer Name	Name Name on Original Account Name on New Account				
Forgive	eness R	eversed	Amount Cu	stomer Pai	d Cust	tomer Cre	edit	Forward Rev	venue				
Reversed	Amount		Paid Amount		Credit	Amount		Repair Date					
Account I	Number		Account Number	r	Accou	int Number		Average Units pe	er Day	16			
Customer	Name		Customer Name	ustomer Name Customer Name				Average Cost per Unit					
								Days Through Year End Days through 12 Months					
							Forward Revenue through Year End Forward Revenue through 12 Months						

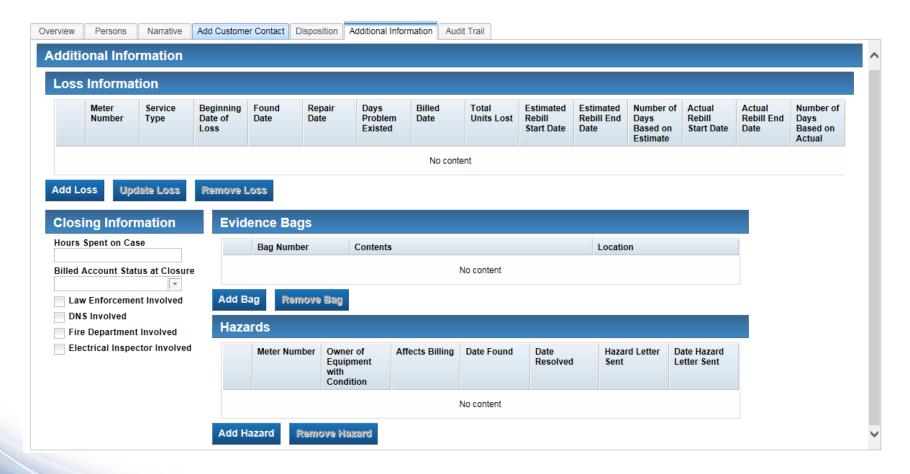


Identify the Revenue Enhanced and Energy Enhanced



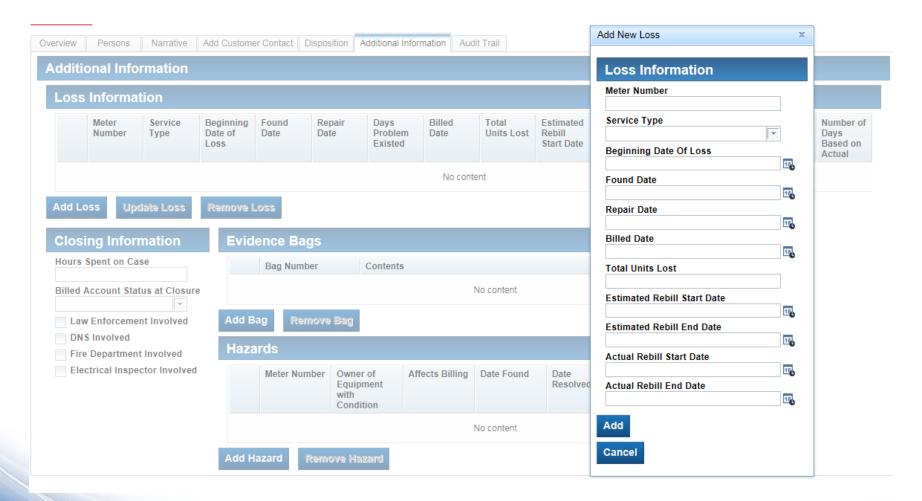


Additional Information: Loss details, Evidence, Hazards....



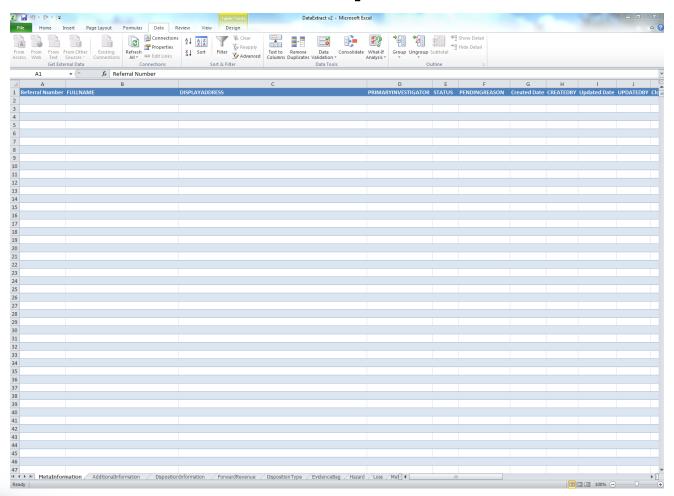


Adding loss information



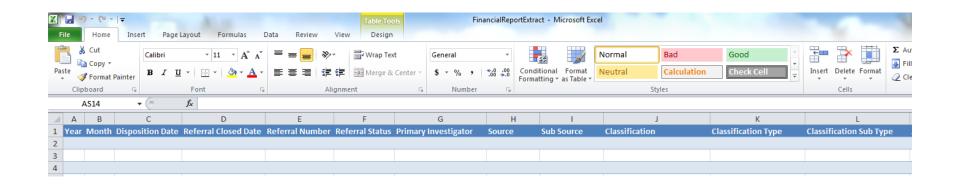


Data Extract Report loads all information in the database into an Excel Spreadsheet





Financial report loads statistics on all closed cases into an Excel Spreadsheet





Benefits

- Standardization
 - Data entry
 - Documentation
 - Recording case value
- Supervisor has easy access to information
 - Case details
 - Monitor case status/progress
 - Meaningful statistics are now obtainable



Benefits

- Ability to quantify the amount of work and types of work
 - Build a business case to request additional investigators and office staff
- Ability to approach our work more strategically
 - Identify efficiencies that could be implemented



Lessons Learned

- Documentation of current processes and future/desired state is critical
 - Saved considerable amount of IT time
- Create a common language and definitions
 - Rev Pro, Company, Industry wide
- Identify search categories for searching the database
- Identify filter categories for reports
 - Case Status, Investigator, Source, Classification, Referral Number, Date Created, Disposition Date, Etc
 - The consistency of the information you put in will determine the value and accuracy of the reports you get out



Lessons Learned

- Build in versatility
 - Need to be able to accommodate all scenarios
 - Identify constants
 - Identify the things that vary from case to case
 - Allow for future changes and growth
- Built in validations are critical
 - Create data integrity
 - Prevent manual validation
 - Prevent re-work to make corrections



Future Enhancements

- Create IT requirements for additional database validations
 - Reduce manual validation and re-work
- Create IT requirements for standard monthly statistical reports that can be run automatically
 - Maintain ability to create reports at any time and for any statistic
- Build interface screens to document investigative diagnostics
 - Tracking screens are built
- Add functionality that will allow users to organize and prioritize their work



Questions?

